



KHAITAN
& CO ADVOCATES
SINCE 1911

Our Ambition Statement

“Our ambition is to be a respectable law firm providing efficient and courteous service, to act with fairness, integrity and diligence, to be socially responsible and to enjoy life.

We should put greater emphasis on working in consonance with our aforesaid values than on maximising earnings.

Earn we should, but with **dignity and pleasure.**

A BRIEF HISTORY OF KHAITAN & CO

- 1911** • Founded in Kolkata by Debi Prasad Khaitan, one of seven members of the Constituent Assembly who framed the Constitution of India in 1949
- 1970** • Opened office in New Delhi
- 1994** • Opened office in Bengaluru
- 2001** • Opened office in Mumbai
- 2011** • Celebrated our centenary as one of India's oldest and largest law firms
- 2021** • Opened offices in Singapore and Chennai
- 2023** • 1000+ fee earners including 220+ partners, counsel and directors

Our Value Proposition



1

Heritage firm of lawyers and trusted advisers to leading business houses, multinational corporations, global investors, financial institutions governments and international law firms since 1911

2

Amongst the leading full service law firms in India with over 1000 professionals with diverse skills and experience on high-profile and path breaking engagements

3

Pan-India presence with offices in Mumbai, Delhi, Bengaluru, Chennai and Kolkata

4

Responsive and relationship driven approach in helping clients on critical issues along the business life-cycle

5

Specialist teams with appropriate sector, subject-matter and jurisdictional knowledge to provide effective business solutions through a matrix project-staffing structure

6

Established network of international law firms to support cross-jurisdictional needs of our domestic and foreign clients

7

Team of motivated partners, lawyers and professionals from many of the leading domestic and international legal, accounting and investment banking firms built upon our philosophy of "hiring for attitude, training for skill" and on our belief in encouraging and nurturing intellectual curiosity



Practice Areas

Corporate/Commercial Advisory

- Comprehensive support for M&A, JV and other strategic events – diligence, documentation, negotiation, structuring, etc.
- PE and VC investments – structuring, exit strategy, diligence and documentation, and public investments
- Corporate and commercial law support – regulatory compliance, contract documentation, negotiation
- Support on market entry and cross-border investments – structuring, documentation, forex controls.
- Disputes on product liability, consumer rights, international trade laws and anti- dumping

Dispute Resolution

- Support of normal and alternate dispute resolution and litigation matters (domestic and international)
- Specialised litigation support (direct/ indirect tax, real estate, Pharmaceuticals, environment/natural resources, etc.)
- Commercial arbitration (institutional and ad-hoc)

Tax

- Corporate taxation and tax advisory, international and domestic taxation including transfer pricing, structuring of EPC contracts and share based employee incentives
- Tax efficient structuring of M&A transactions, business reorganisations and inbound/ outbound transactions
- Representation on tax disputes and litigation matters
- Optimising indirect tax costs (goods and services tax) in sourcing/distribution and supply chain
- Assisting in search, survey, seizure and other investigations by revenue authorities
- Advise on succession and asset protection structures from a tax and legal perspective, business and family succession planning

Competition/Antitrust

- Cartelisation, bid rigging and abuse of dominance matters in ordinary course of business
- Merger control filings
- Dispute resolution, litigation support and appellate filings

Banking and Finance

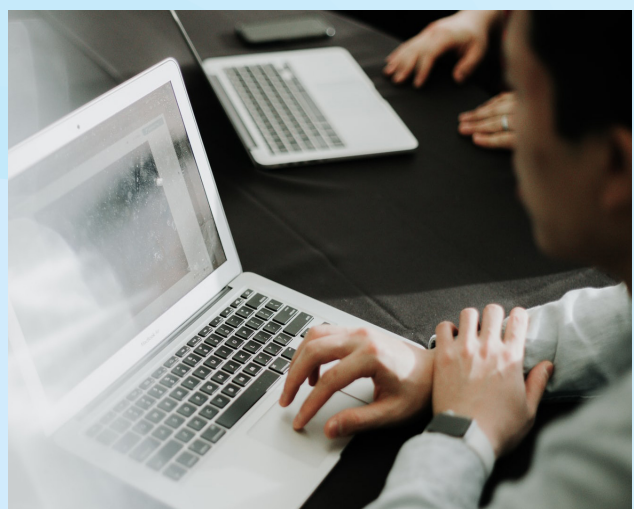
- Structuring and documentation for financing transactions – asset finance, working capital facility, project finance, syndicated loans, external commercial borrowing
- Support on distress/restructuring cases, corporate debt restructuring on behalf of lenders and borrowers

Intellectual Property

- Full service capabilities across life cycle of patents, designs, trademarks, copyrights, plant varieties, domain names, geographical indications, biodiversity matters, trade secrets and confidential information
- Contentious matters including infringement and passing off actions, opposition and revocation actions, customs enforcement actions
- Capabilities for drafting, structuring, negotiating, etc for transactions involving IP or IP elements
- Expertise in media, entertainment and disparagement related matters

Funds

- Structuring and operational support – fund creation, cross-border investment, tax efficient ownership and performance fee pay outs
- Tax efficient wealth management, estate planning, business succession, family succession planning





White Collar Crime

- Support on criminal defence and litigation relating to departmental inquiry/prosecution
- Investigation, compliance audit and training support in relation to domestic statutes, FCPA, UKBA, corporate fraud, insider trading, and other white collar infractions
- Formulation of internal compliance programs and procedures
- Data privacy and protection advisory

Private Client and Trusts

- Tax efficient wealth management and estate planning
- Business succession planning
- Family succession planning (through use of trusts, etc)
- Advice on wills/codicils/probate matters

Real Estate

- Transactional, contractual, commercial, diligence and dispute resolution support in respect of a wide variety of commercial property, industrial parks and residential housing
- Legal diligence to ascertain adequacy of ownership, lien, documentation, legal and regulatory compliance
- Financing structures for private clients, banks, multi-lateral funding agencies, funds, private equity etc.

Employment, Labour and Benefits

- Regulatory compliance of social security contribution and other requirements
- Developing commercially attractive and tax efficient employee stock options and incentive plans
- Expatriate employment contracts advisory
- Litigation support on labour disputes and employee claims

Energy, Infrastructure and Resources

- Transactional, contractual, commercial, diligence and dispute resolution support for a wide variety of core and urban infrastructure sectors
- Assistance to concessionaire, sponsors, investors, financiers, construction/EPC and O&M companies
- Support on regulation and policy aspects of infrastructure projects before sector regulators, tribunals and commissions

Capital Markets

- Corporate and securities law support, regulatory advice on securities laws; advise on takeover offers, buy-backs, delisting, block trades, etc.
- Representation on approval, investigation and dispute matters before regulators and the Tribunal
- Advise on domestic and international fund raising programs (IPO, FPO, Offer for Sale, Rights Issue, QIPs, Depository Receipts, FCCBs, REITs, INVITs and BTs)

Technology, Media & Telecom

- Support on regulation and policy issues in telecom/broadcasting sector (TRAI regulations, government circulars and notifications, OSP registration)
- Assistance on matters relating to the IT Act (interconnection, interception, encryption, monitoring, privacy)
- Drafting, reviewing and negotiating agreements (IRU, MSA, MSO, HITS, IT services/software and outsourcing)

Environment Law

- Dispute resolution and litigation support before the Supreme Court, High Courts and principal, zonal and circuit benches of the National Green Tribunal
- Risk assessment and advisory on environmental compliance, Gap- assessment in environmental clearances, permits and consents; policy advisory and advocacy; waste management

Specialist Practice Groups

- Dedicated cross-practice teams for the following sectors:
- E-commerce
- Defence & homeland security
- Pharmaceuticals and healthcare n Education
- Insurance
- Hospitality
- Fintech

Recent highlights

AWARDS & RANKINGS



Ranked as Tier I Indian Law Firm
Banking and Finance
Competition/Antitrust
Corporate/ M&A
Dispute Resolution
Private Equity
Real Estate
Tax



Ranked as Tier I Indian Law Firm
Corporate & M&A
Private Equity
Equity Capital Market
Restructuring and Insolvency



Ranked as Outstanding Firm
Banking and Finance
Competition/Antitrust
Corporate/ M&A
Dispute Resolution
Private Equity
Real Estate
Tax



Ranked as Tier I Indian Law Firm
Antitrust and Competition, Banking and Finance, Capital Markets, Corporate and M&A, Data Protection, Dispute resolution: Arbitration, Dispute Resolution: Litigation, Insurance, IP, Labour and Employment, PE & Investment Funds, Private Client, Projects and Energy, Real Estate, Tax, TMT, White Collar Crime

MERGERS AND ACQUISITIONS



Acquisition of controlling stake by a consortium led by Bandhan in IDFC Asset Management and IDFC AMC Trustee - largest deal in the Indian asset management industry till date



Acquisition of Citibank's Consumer business



Advised on the merger of Baroda Mutual Fund and BNP Paribas Mutual Fund



Sale of controlling stake to Oil India
US\$ 1.3 bn



Acquisition of Aakash Educational Services Limited (AESL) by Think & Learn Private Limited (Byju's) in India's largest ed-sector deal
US\$ 1 bn



Acquisition of Lucknow IPL Franchise
US\$ 955 mn



Sale of Gangavaram Ports to Adani Ports
US\$ 840 mn



Acquisition of a controlling stake in Magma Fincorp Limited
US\$678 mn

CORPORATE FINANCING



Indian law for the offering of Notes by Perilama Holdings, LLC, under Regulation S of the U.S. Securities Act, 1933
US\$ 500 mn



Grant of a bridge facility to Vedanta Holdings Mauritius Limited
US\$ 350 mn



Grant of a rupee term loan facility to JSW Renew Energy Limited
US\$ 330 mn



Short-term loan extended to Vodafone Idea Limited
US\$ 290 mn

PRIVATE EQUITY



Advised Tata in TPG' Rise Climate's investment in passenger electric vehicle mobility business
US\$ 1.0 bn



Investment in Fractal Analytics, a company that taps artificial intelligence to offer solutions to top global companies
US\$ 360 mn



Acquisition of the operational retail property - Viviana Mall
India's first single largest real estate transaction of 2021
US\$ 250 mn



Acquisition of Warehousing Platform from Embassy Group
US\$ 714 mn



Sale of partial stake in Atria Convergence to Partners Group
US\$ 1.2 bn



Setting up of potentially one of India's largest JV platforms in the commercial real estate space with CPPIB
US\$ 700 mn



JV with Bharti Enterprises for four commercial properties in NCR and Ludhiana
US\$ 650



De-spac transaction and business combination with ReNew Power
US\$ 8 bn

RESTRUCTURING INSOLVENCY



Resolution of the outstanding debt facilities extended by the Lenders to Suzlon
US\$ 2 bn



Restructuring of its outstanding debt owed to various trusts managed by Asset Care & Reconstruction Enterprise Limited
US\$ 728 mn



NCLT Resolution on behalf of SBI led Committee of Creditors
US\$ 377 mn



Resolution of Debt by way of One Time Settlement between Jindal India Thermal Power Limited and Consortium of Lenders led by Punjab National Bank
US\$ 335 mn



Restructuring and consolidating of Blue Star Infotech under amalgamation scheme



Acquisition of Videocon group of companies under the group insolvency process
Counsel to resolution applicant Twin Star Technologies Limited



Reorganisation of capital pursuant to a scheme of arrangement between Hindustan Zinc Limited and its shareholders



Amalgamation of JMC Projects (India) Limited with Kalpataru Power Transmission Limited, pursuant to a scheme of amalgamation

CAPITAL MARKETS



Rights Issue - India's largest rights issue



MindSpace Business Parks REIT - public issue of units



Initial Public Offering - the largest IPO in Indian equity capital markets



Follow-on public (FPO) offer

